

Post-Event Q&A Responses

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 **NEW HAMPSHIRE
Electric Co-op**

 **Unitil**

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The following slides provide responses to questions submitted by event participants that were not addressed during the event but required post-event follow-up.

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If Eversource and Unitil are both in the NHSaves® Program, why are the incentives different?

Submitted during the C&I Contractor Panel session

Response:

This question needs more information in order to answer, for example, what measure is this referencing?

All NH Saves program
(prescriptive) incentives are treated the same.

Can we get it Financed?

Submitted during the Commercial and Financing session

Response:

Yes—refer to the details within the financing session.

Does lighting qualify for the Smart Start or OBF?

Submitted during the Lighting & Lighting Controls session

Response:

Financing details vary by utility. Please contact your respective utility for the specifics.

Since NH follows IECC 2018, which requires that code compliance is triggered when more than 10% of the luminaires are altered, are incentives still available for lighting and/or controls which are required by code in such upgrades?

Submitted during the Lighting & Lighting Controls session

Response:

If the project is retrofit it will qualify for prescriptive incentives.

There are incentives on new construction/major renovation lighting. Incentives are based on installing lower LPD than code.

Are custom lighting controls incentives considered for projects keen on programming for aggressive savings to earn more than poorly (or not at all) programmed ones?

Submitted during the Lighting & Lighting Controls session

Response:

No, and in most cases the incentive available through a prescriptive pathway will be more than a custom incentive.

What is a large business? And if it's small, how do I submit it?

Submitted during the Lighting & Lighting Controls session

Response:

Large business definition:

- For electric customers = 200kW avg. monthly demand
- For gas customers = 40,000 annual therms

Contact your utility to submit a project.

(Refer to contact info provided as session follow up.)

Is there an opportunity to add Demand Limiting as part of EMS upgrades

Submitted during the Retrocommissioning session

Response:

Yes, Demand Limiting qualifies as a measure. For it to also qualify for the ConnectedSolutions Program, the demand reduction must also meet the baseline requirements associated with that program.

I would love to grow my business and submit more commercial projects how do I do so? In doing so I would need help with admin, sales, installers, etc. Is that workforce also in the plan?

Submitted during the Workforce Development session

Response:

We have CDO vendors who can assist with the "rebate processing" side, and we have workforce development programs designed to increase available skilled employees and further develop their skillsets.